Political Philosophy: A Beginner's Guide for Students and Politicians

Adam Swift 2013-12-31

Politicians invoke grand ideas: social justice, democracy, liberty, community, equality. But what do these ideas really mean? How can politicians across the political spectrum appeal to the same values? This fourth edition of Adam Swift's highly readable introduction to political philosophy answers these important questions, and includes new material on issues such as nationalism, immigration and multiculturalism, as well as updated guides to further reading. This lively and accessible book is ideal for students, but it also brings the insights of the world’s leading political philosophers to a wide general audience. Using plenty of examples, it equips readers to think for themselves about the ideas that shape political life. Democracy works best when both politicians and voters move beyond rhetoric to think clearly and carefully about the values and principles that should govern their society. But clear thinking is difficult in an age when established orthodoxies have fallen by the wayside and political debate is becoming increasingly tribal and raucous. Bringing political philosophy out of the ivory tower and within the reach of all, this book provides us with tools to cut through the complexities and penetrate the smokescreens of modern politics. In so doing, it makes a valuable contribution to the democratic process and this new edition will continue to be essential reading for students of political philosophy and theory.


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Political Philosophy: A Beginner's Guide for Students and Politicians - Adam Swift 2006-08-04

How can politicians across the political spectrum appeal to the same values? This edition answers this question, using examples to equip readers to think for themselves about the ideas that shape political life. Bringing It provides tools to cut through the complexities of modern politics, aiming to make a valuable contribution to the democratic process.

Students and Politicians answers these important questions. Accessible and lively, the book is an ideal student text, but it also brings the insights of the world’s leading political philosophers to a wide general audience. Using plenty of examples, it equips readers to think for themselves about the ideas that shape political life. Democracy works best when both politicians and voters move beyond rhetoric to think clearly and carefully about the political principles that should govern their society. But clear thinking is difficult in an age when established orthodoxies have fallen by the wayside. Bringing political philosophy out of the ivory tower and within the reach of all, this book provides us with tools to cut through the complexities of modern politics. In so doing, it makes a valuable contribution to the democratic process.

Political Philosophy - Adam Smith 2019-05-10

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and writing assignments, extensive study questions for each reading, and an online version of the “What's Your Political Philosophy” self-assessment.

An Introduction to Political Philosophy

Colin Bird 2006-12-14 Providing a comprehensive introduction to political philosophy, this 2006 book combines discussion of historical and contemporary figures, together with numerous real-life examples. It ranges over an unusually broad range of topics in the field, including the just distribution of wealth, both within countries and globally; the nature and justification of political authority; the meaning and significance of freedom; arguments for and against democratic rule; the problem of war; and the grounds for toleration in public life. It also offers an accessible, non-technical discussion of perfectionism, utilitarianism, theories of the social contract, and of recently popular forms of critical theory. Throughout, the book challenges readers to think critically about political arguments and institutions that they might otherwise take for granted. It will be a provocative text for any student of philosophy or political science.

Political Philosophy: A Very Short Introduction

David Miller 2003-06-26 This book introduces readers to the concepts of political philosophy. It starts by explaining why the subject is important and how it tackles basic ethical questions such as how should we live together in society? It looks at political authority, the reasons why we need politics at all, the limitations of politics, and whether there are areas of life that shouldn't be governed by politics. It explores the connections between political authority and justice, a constant theme in political philosophy, and the ways in which social justice can be used to regulate rather than destroy a market economy. David Miller discusses why nations are the natural units of government and whether the rise of multiculturalism and transnational co-operation will change this: will we ever see the formation of a world government? ABOUT THE SERIES. The Very Short Introductions series from Oxford University Press contains hundreds of titles in almost every subject area. These pocket-sized books are the perfect way to get ahead in a new subject quickly. Our expert authors combine facts, analysis, perspective, new ideas, and enthusiasm to make interesting and challenging topics highly readable.

The Oxford Handbook of Political Philosophy

David Estlund 2012-05-21 Even though political philosophy has a long tradition, it is much more than the study of old and great treatises. Contemporary philosophers continue to press new arguments on old and timeless questions, but also to propose departures and innovations. The field changes over time, and new work inevitably responds both to events in the world and to the directions of thought itself. This volume includes 22 new pieces by leaders in the field on both perennial and emerging topics of keen interest to contemporary political philosophers. In addition to longstanding issues such as Authority, Equality, and Freedom, and Democracy, there are articles on less classical topics such as Race, Historical Injustice, Deliberation, Money and Politics, Global Justice, and Ideal and Non-Ideal Theory. All of the pieces combine clarity and accessibility with a top scholar's critical and original point of view. The introductory essay briefly situates this snapshot of the state of the art in a broader view of developments in political philosophy in the last 40 years, and looks forward to future developments. Students and scholars alike will find the pieces to be valuable not only surveys but as provocations to think further about the questions, puzzles, and practical problems that animate recent work in political philosophy. The issues will be of interest to many working in political philosophy, political science, law, economics, and more.

Rawls-Paul Graham 2015-11-05 'The principles of justice are chosen behind a veil of ignorance' - John Rawls. A Theory of Justice What is justice? How can we know it? How can we make our society more just? The most significant political philosopher since John Stuart Mill, John Rawls (1921 - 2002) grappled with such dilemmas. His work has been the source not only of academic argument, but also of political debate and legislative reform, arguing that we have a moral duty to organise society so as to rectify undeserved inequality. In the first introduction to Rawls's work which encompasses his entire career, Dr Paul Graham combines lucid exposition with thought-provoking criticism. Locating Rawls in the rich history of political thought, Graham explores a theory that remains fiercely relevant as the developed world sees unprecedented levels of inequality. For anyone concerned with how society works, this is a vital introduction to one of the great modern philosophers and to a subject that is crucial to how we live.

How to Think Politically

James Bernard Murphy 2019-08-08 'A wonderful introduction to history's most influential philosophers' - Steven Pinker What is truly at stake in politics? Nothing less than how we should live, as individuals and as communities. This book goes beyond the surface headlines, the fake news and the hysteria to explore the timeless questions posed and answers offered by a diverse group of the 30 greatest political thinkers who have ever lived. Are we political, economic, or religious animals? Should we live in small city-states, nations, or multinational empires? What values should politics promote? Should wealth be owned privately or in common? Do all humans also have rights? There is no idea too radical for this global assembly of thinkers, which includes: Confucius; Plato; Augustine; Machiavelli; Burke; Wollstonecraft; Marx; Nietzsche; Gandhi; Quth; Arendt; Nussbaum, Naess and Rawls. In each brief chapter, the authors paint a vivid portrait of these often prescient, always compelling political thinkers, showing how their ideas grew out of their own dramatic lives and times and evolved beyond them. Now more than ever we need to be reminded that politics can be a noble, inspiring and civilising art. And if we want to understand today's political world, we need to understand the foundations of politics and its architects. This is the perfect guide to both.

Rousseau's Rejuvenation of Political Philosophy

Nelson Lund 2016-09-17 This book reads Jean-Jacques Rousseau with a view toward deepening our understanding of many political issues alive today, including the place of women in society, the viability of traditional family structures, the role of religion and religious freedom in nations that are becoming ever more secular, and the proper conduct of American constitutional government. Rousseau has been among the most influential modern philosophers, and among the most misunderstood. The first great philosophic critic of the Enlightenment, he sought to revive political philosophy as it was practiced by Plato, and to make it useful in the modern world. His understanding of politics rests on deep and often prescient reflections about the nature of the human soul and the relationship between our animal origins and the achievements of civilization. This book demonstrates that the implications Rousseau drew from these reflections continue to deserve serious attention.

Putting Ideas to Work

Mark Mattern 2006-07-08 In this new text, Mark Mattern offers a unique alternative to the traditional approach to the study and teaching of political philosophy. Rather than approaching it solely as a world of abstractions, Putting Ideas to Work emphasizes its practical task. Political ideas drawn from historical and analytical political philosophy are used to help rethink current public problems and imagine potential solutions to them.

Populism

Simon Tormey 2019-07-04 Every day we hear that the rise of populism threatens democracy around the world, but is this really true? Did populism cause the current crisis, or is it the other way around? To understand the state of our politics right now, we must get to grips with this contested concept. Simon Tormey breaks down the defining aspects of populism, what sets it apart from other styles of politics, and what – if anything – we ought to do about it.

The Key Texts of Political Philosophy

Thomas L. Pangle 2014-10-06 This book introduces readers to analytical interpretation of seminal writings and thinkers in the history of political thought, including Socrates, Plato, Aristotle, the Bible, Thomas Aquinas, Machiavelli, Bacon, Hobbes, Locke, Montesquieu, Rousseau, Tocqueville, Marx, and Nietzsche. Chronologically arranged, each chapter in the book is devoted to the work of a single thinker and goes back 2000 years in time, with 6-10 pages of expert commentary on fundamental questions, which include: What is the purpose of political life? What is the good life, for us as individuals, and for us as a political community? What is justice? What is a right? Do human beings have rights? What kinds of human virtues are there and which regimes best promote them? The difficulty of accessing the texts included in this volume is the result not only of their subtlety but also of the dramatic change in everyday life. The authors shed light on the texts’ vocabulary and complexities of thought and help students understand and weigh the various interpretations of each philosopher’s thought. • Accessible interpretive essays on the greatest texts in the history of political thought, from Plato to Nietzsche. • Includes key passage plus a succinct discussion that glosses the text, examines later-day interpretations, and guides students in forming their own interpretations. • Allows students to learn from, rather than only about, each thinker, and to apply their thought to the present day.
Contemporary Political Philosophy—Will Kymlicka 2002 “This new edition of Will Kymlicka’s best-selling critical introduction to contemporary political theory has been fully revised to include many of the most significant developments in Anglo-American political philosophy in the last 11 years, particularly the new debates on political liberalism, deliberative democracy, civic republicanism, nationalism, and cultural pluralism.” "The book now includes two new chapters on citizenship theory and multiculturalism, in addition to updated chapters on utilitarianism, liberal egalitarianism, libertarianism, Marxism, communitarianism, and feminism. Extended guides to further reading have been added at the end of each chapter, listing the most important books and articles on each work of thought, as well as relevant journals and web sites.”—BOOK JACKET.

Political Science For Dummies—Marcus A. Stadelmann 2020-08-18 Expand your political science knowledge with a book that explains concepts in a way anyone can understand! The global political climate is dynamic, at times even volatile. To understand this evolving landscape, it’s important to learn more about how countries are governed. Political Science For Dummies explores the questions that political scientists examine, such as how our leaders make decisions, who shapes political policy, and why countries go to war. The book is the perfect course supplement for students taking college-level, introductory political science courses. Political Science For Dummies is a guide that makes political science concepts easier to grasp. Get a better understanding of political ideologies, institutions, policies, processes, and behavior. Explore topics such as class, government, diplomacy, law, strategy, and war. Learn the specialized vocabulary within the field of political science. Help prepare for a range of careers, from policy analyst to legislative assistant. Political science crosses into many other areas of study, such as sociology, economics, history, anthropology, international relations, law, statistics, and public policy. Those who want to understand the implications of changing political economies or how governing bodies work can look to Political Science For Dummies. It’s the book that cuts through the jargon as it focuses on issues that interest readers.

Political Philosophy in the Twentieth Century—Catherine H. Zuckert 2011-08-29 This book demonstrates the rich diversity and depth of political philosophy in the twentieth century. Catherine H. Zuckert has compiled a collection of essays recounting the lives of political theorists, connecting each biography with the theorist’s work and explaining the significance of the contribution to modern political thought. The essays are organized to highlight the major political alternatives and approaches. Beginning with essays on John Dewey, Carl Schmitt and Antonio Gramsci, representing the three main political alternatives—liberal, fascist and communist—at mid-century, the book proceeds to consider the lives and works of emigrés such as Hannah Arendt, Eric Voegelin, and Leo Strauss, who brought a continental perspective to the United States after World War II. The second half of the collection contains essays on recent defenders of liberalism, such as Friedrich Hayek, Isaiah Berlin and John Rawls and liberalism’s many critics, including Michel Foucault, Jürgen Habermas and Alasdair MacIntyre.

The Enlightenment—Kieron O’Hara 2012-12-01 Blamed for the bloody disasters of the 20th century: Auschwitz, the Gulags, globalisation, Islamic terrorism; heralded as the harbinger of reason, equality, and the end of arbitrary rule, the Enlightenment has been nothing if not divisive. To this day historians disagree over when it was, where it was, and what it was (and sometimes, still is). Kieron O’Hara deftly traverses these conflicts, presenting the history, politics, science, religion, arts, and social life of the Enlightenment not as a simple set of easily enumerated ideas, but an evolving conglomerate that spawned a very diverse set of thinkers, from the radical Rousseau to the conservative Burke.

Standpoints—Svend Brinkmann 2018-03-16 Self-help gurus, life coaches and business consultants love to tell us that we must strive for constant self-improvement to realize our full potential and become truly happy. But it doesn’t seem to work—we simply continue to seek out understanding of what is good for us, in me for me?, and turn our attention outwards to our friends, families and communities. By putting others first and embracing these unconditional principles, or standpoints, he argues, we can find a more meaningful and sustainable way of living.

Classics of Political and Moral Philosophy—Steven M. Cahn 2012 Classics of Political and Moral Philosophy provides in one volume the major writings from nearly 2,500 years of political and moral philosophy, from Plato through the twentieth century. The most comprehensive collection of its kind, it moves from classical thought (Plato, Aristotle, Epicurus, Cicero) through medieval views (Augustine, Aquinas) to modern perspectives (Machiavelli, Hobbes, Spinoza, Locke, Rousseau, Hume, Adam Smith, Kant). It includes major nineteenth-century thinkers (Bentham, Hegel, Mill) and considerably more twenty-century theorists than are found in competing volumes (Rawls, Nozick, Taylor, Foucault, Habermas, Held, Nussbaum). Also included are numerous essays from The Federalist Papers and a variety of notable documents and addresses, among them Pericles’ Funeral Oration, The Declaration of Independence, The Constitution of the United States, The Declaration of the Rights of Man and of the Citizen, and speeches by Edmund Burke, Abraham Lincoln, Elizabeth Cady Stanton, John Dewey, and Martin Luther King, Jr. The readings are substantial or complete texts, not fragments. The second edition contains two new readings—by Charles Taylor and Virginia Held—and adds The Universal Declaration of Human Rights. It also presents two works by John Locke in their entirety and includes a new translation of Kant’s Grundlegung zur Metaphysik der Sitten (The Metaphysics of Morals). An especially valuable feature of this volume is that the writings of each author are introduced with a substantive and engaging essay by a leading contemporary authority. These introductions include Richard Kraut on Plato, Aristotle, Epicurus, and Cicero; Paul J. Weithman on Augustine and Aquinas; Roger D. Masters on Machiavelli; Jean Hampton on Hobbes; Steven B. Smith on Spinoza and Hegel; A. John Simmons on Locke; Joshua Cohen on Rousseau and Rawls; Donald W. Livingston on Hume; Charles L. Griswold, Jr., on Smith; Bernard E. Brown on Hamilton and Madison; Jeremy Waldron on Bentham and Mill; Paul Guyer on Kant; Richard Miller on Marx and Engels; Thomas Christiano on Nozick; Robert B. Talisse on Charles Taylor; Thomas A. McCarthy on Foucault and Habermas; Cheshire Calhoun on Hume; and Eva Feder Kittay on Nussbaum. Offering unprecedented breadth of coverage, Classics of Political and Moral Philosophy, Second Edition, is an ideal text for courses in political philosophy, social and political philosophy, moral philosophy, or surveys in Western civilization.

Political Thought—Michael Rosen 1999 Human beings live together in societies which, by their very nature, give rise to institutions governing the behavior and freedom of individuals. This raises important questions about how these institutions ought to function, and the extent to which actual systems of government succeed or fail in meeting these ideals. This Oxford Reader contains 140 key writings on political thought, covering issues about human nature and its relation to society, the extent to which the powers of the State are justified, the tension between liberty and rights, and the way resources should be distributed. Topics such as international relations, minority rights, democracy, socialism, and conservatism are also discussed by contributors ranging from Plato and Aristotle to Foucault, Isaiah Berlin, and Martin Luther King.

Political Philosophy: All That Matters—Johanna Oksala 2013-08-30 What is political philosophy? A philosophical study of political ideas such as authority, freedom, justice and democracy? An inquiry into the best form of government? An attempt to rationally justify forms of authority? Johanna Oksala asks exactly these questions as she opens this brilliant new guide to political philosophy. Rather than attempting to provide the reader with a definite answer, the book invites readers to recognize many of the issues encountered in everyday life as political, the outcome of human practices that incorporate power. It suggests that political philosophy should be understood as an open-ended, critical project that to some extent concerns everyone. The book employs an original structure which will be a huge help to both students and general readers seeking to understand the topic. Each chapter, which moves chronologically from antiquity to the twentieth century, focuses on selected classic texts in political philosophy, which are briefly introduced and analysed. The texts then function as a springboard for a discussion of central contemporary issues in political philosophy.

**Political Philosophy - 1986**

**Hannah Arendt** - Patrick Hayden 2014-09-11

Hannah Arendt is one of the most prominent thinkers of modern times, whose profound influence extends across philosophy, politics, law, history, international relations, sociology, and literature. Presenting new and powerful ways to think about human freedom and responsibility, Arendt's work has provoked intense debate and controversy. 'Hannah Arendt: Key Concepts' explores the central ideas of Arendt's thought, such as freedom, action, power, judgement, evil, forgiveness and the social. Together an international team of contributors, the essays provide lucid accounts of Arendt's fundamental themes and their ethical and political implications. The specific concepts Arendt deployed to make sense of the human condition, the phenomena of political violence, terror and totalitarianism, and the prospects of sustaining a shared world public sphere are all examined. 'Hannah Arendt: Key Concepts' consolidates the disparate strands of Arendt's thought to provide an accessible and essential guide for anybody who wishes to gain a deeper understanding of this leading intellectual figure.

**History of Western Philosophy - Bertrand Russell 2013-04-15**

Now in a special gift edition, and featuring a brand new foreword by Anthony Gottlieb, this is a dazzlingly unique exploration of the works of significant philosophers throughout the ages and a definitive must-have title that deserves a revered place on every bookshelf.

**When Politicians Panicked - John Tamny 2021-03-30**

The global economy was booming as 2020 dawned, but within a few short months, wreckage, death, and desperation borne of economic contraction were the new normal. What happened? In *When Politicians Panicked*, economic commentator John Tamny tells the heart-wrenching story of a time when politicians were tragically misguided of basic common sense in their response to the new coronavirus. In March of 2020, the virus quickly became a major news item as political panic about it traveled around the world. Even though anecdotal and market-based evidence from the virus's epicenter indicated very low lethality, politicians quickly imposed economy-crushing lockdowns on the rather specious assumption that unemployment, bankruptcy, and starvation would somehow halt the virus's spread. Tamny methodically dismantles the political consensus by showing how economic growth has long been the first and last answer to death and disease. He then shows how politicians, having mindlessly crushed a growing economy, proceeded to double down on their mistakes by throwing taxpayer money at their shocking errors. Throughout *When Politicians Panicked*, Tamny makes a relentless case that free people don't just produce the wealth that renders today's killers yesterday's news. They also produce crucial information about health threats that shine a light on that which threatens us. Lockdowns suffocate economic progress, but they also blind us to how we can progress—as Tamny makes plain in what will go down as an essential history for anyone seeking to understand the coronavirus panic of 2020.

**The Oxford Handbook of Political Science - Robert E. Goodin 2011-07-07**

Touring the rich resources of the ten-volume series of The Oxford Handbooks of Political Science, this one-volume distillation provides a comprehensive overview of all the main branches of contemporary political science: political theory; political institutions; political behavior; comparative politics; international relations; political economy; law and politics; public policy; contextual political analysis; and political methodology. Sixty-seven of the top political scientists of study. Following in the footsteps of the New Handbook of Political Science edited by Robert Goodin and Hans-Dieter Klingemann a decade before, this Oxford Handbook will become an indispensable guide to the scope and methods of political science as a whole. It will serve as the reference book of record for political scientists and for those following their work for years to come.

**Creative Conflict - Bill Sander 2021-06-15**

Negotiation is stuck—it's time for something new. Almost everything is negotiable, almost every interaction a negotiation. And in no field is this clearer than in business, where every day we need to work with others to get things done. But when we have real differences, is a win-win always possible? Or must every negotiation be a zero-sum game, with a winner and a lose? Over the last half century, these two opposing philosophies have ruled the field: the win-lose, tooth-and-nail battle plan identified with training guru Chester Karrass, and the win-win, “principled” creed of Getting to Yes, by Harvard’s Roger Fisher and William Ury. Both were game changers in their day, but neither approach fully meets the challenges of today's volatile, disruptive, ultracompetitive business environment, where strategic problem-solving is a crucial skill, and time is of the essence. In Creative Conflict, negotiation experts Bill Sanders and Frank Mobus provide something new. They use a dynamic, dialectical approach to show that negotiations are driven by competition and cooperation at the same time, counterintuitively revealing that conflict is at the core of every negotiation. When we tiptoe around conflict, we negotiate in a half-hearted way that limits our results. Creative negotiators probe and push until they hit a wall of disagreement, then figure out how to get past it. The authors construct a simple framework based on three basic but distinct contexts: bargaining, dealmaking, and relationship building. They then instruct readers on how to skillfully pursue their own interests while simultaneously seeking ways to expand a deal's scope and value for both sides. Based on the popular Mobus Creative Negotiating seminars and the authors' experience working with Fortune 500 companies, Creative Conflict is a business book written for businesspeople, by businesspeople. It's your go-to guide for boosting your skills and confidence as a negotiator—and learning to strike a better deal.

**Philosophy Before Socrates (Second Edition): An Introduction with Texts and Commentary - Richard D. McKirahan 2011-03-01**

Since its publication in 1994, Richard McKirahan’s Philosophy Before Socrates has become the standard sourcebook in Presocratic philosophy. It provides a wide survey of Greek metaphysics, mathematics, and moral and political philosophy, from their roots in myth to the philosophers and Sophists of the fifth century. A comprehensive selection of fragments and testimonia, translated by the author, is presented in the context of a thorough and accessible discussion. An introductory chapter deals with the sources of Presocratic and Sophistic texts and the special problems of interpretation they present. In its second edition, this work has been updated and expanded to reflect important new discoveries and the most recent scholarship. Changes and additions have been made throughout, the most significant of which are found in the chapters on the Pythagoreans, Parmenides, Zeno, Anaxagoras, and Empedocles, and the new chapter on Philolaus. The translations of some passages have been revised, as have some interpretations and discussions. A new Appendix provides translations of three Hippocratic writings and the Derveni papyrus.

**Teaching Philosophy - Steven M. Cahn 2018-03-09**

Some students find philosophy engrossing; others are merely bewildered. How can professors meet the challenge of teaching introductory-level philosophy so that their students, regardless of initial incentive or skill, come to understand and even enjoy the subject? For nearly a decade, renowned philosopher and teacher Steven M. Cahn offered doctoral students a fourteen-week, credit-bearing course to prepare them to teach undergraduates. At schools where these instructors were appointed, department chairs reported a dramatic increase in student interest. In this book, Cahn captures the essence of that course. Yet many of the topics he discusses concern all faculty, regardless of subject: a teacher’s responsibilities, the keys to effective instruction, the proper approach to term papers, examinations, and grades; and suggestions for how administrators should demonstrate that they take teaching seriously. Such matters are covered in the first seven chapters and in the final, fourteenth chapter. The intermediate six chapters focus on teaching introductory philosophy and, in particular, on critical thinking, free will, philosophy of religion, ethics, and political philosophy. Cahn’s writing is lucid and lively, using vivid examples and avoiding educational jargon. In sum, this book is not only a guide on how to inspire students but also an inspiration for teachers themselves.

**Justice - Michael J. Sandel 2009-09-15**

What are our obligations to others as people in a free society? Should government tax the rich to help the poor? Is the free market fair? Is it sometimes wrong to tell the truth? Is killing possible? Or must every negotiation be a zero-sum game, with a winner and a lose? Over the last half century, these two opposing philosophies have ruled the field: the win-lose, tooth-and-nail battle plan identified with training guru Chester Karrass, and the win-win, “principled” creed of Getting to Yes, by Harvard’s Roger Fisher and William Ury. Both were game changers in their day, but neither approach fully meets the challenges of today's volatile, disruptive, ultracompetitive business environment, where strategic problem-solving is a crucial skill, and time is of the essence. In Creative Conflict, negotiation experts Bill Sanders and Frank Mobus provide something new. They use a dynamic, dialectical approach to show that negotiations are driven by competition and cooperation at the same time, counterintuitively revealing that conflict is at the core of every negotiation. When we tiptoe around conflict, we negotiate in a half-hearted way that limits our results. Creative negotiators probe and push until they hit a wall of disagreement, then figure out how to get past it. The authors construct a simple framework based on three basic but distinct contexts: bargaining, dealmaking, and relationship building. They then instruct readers on how to skillfully pursue their own interests while simultaneously seeking ways to expand a deal's scope and value for both sides. Based on the popular Mobus Creative Negotiating seminars and the authors' experience working with Fortune 500 companies, Creative Conflict is a business book written for businesspeople, by businesspeople. It's your go-to guide for boosting your skills and confidence as a negotiator—and learning to strike a better deal.
for and against these theories, and, ultimately, to how to be more thoughtful and rigorous in your own thinking.


Philosophy—Peter Cave 2012-09-06 Philosophy, the “love of wisdom”, is the product of our endless fascination and curiosity about the world - the child of wonder. Through it, we seek to answer the most fundamental of questions: How do we know what we know? Does God exist? What is beauty? How should we live our lives? What am I? In this exhilarating tour, Peter Cave navigates all the main topics of philosophy with verve and clarity. Using witty and whimsical examples, including stoical sofas and Reg, the “regular” human, who just happens to carry his brain in a rucksack, Cave provides a welcome antidote to the dry textbook while covering everything from political philosophy to points of logic. Interspersed with helpful textboxes and underlining the enduring relevance of philosophy to us all, there is no better introduction for the aspiring sage.

Political Philosophy—Jean Hampton 2018-02-12 In this sophisticated yet accessible text, Hampton neatly synthesizes the classical tradition, the giants of the modern period, the dominant topics of the 20th century, as well as the new questions and concerns that are just beginning to rewrite contemporary political philosophy. Political philosophy, perhaps even more than other branches of philosophy, calls for constant renewal to reflect not just re-readings of the tradition but also the demands of current events. In this lively and readable survey, Jean Hampton has created a text for our time that does justice both to the great traditions of the field and to the newest developments. In a marvelous feat of synthesis, she links the classical tradition, the giants of the modern period, the dominant topics of the twentieth century, and the new questions and concerns that are just beginning to rewrite contemporary political philosophy. Hampton presents these traditions in an engaging and accessible manner, adding to them her own views and encouraging readers to critically examine a range of ideas and to reach their own conclusions. Of particular interest are the discussions of the contemporary liberalism-communitarianism debates, the revival of interest in issues of citizenship and nationality, and the way in which feminist concerns are integrated into all these discussions. Political Philosophy is the most modern text on the topic now available, the ideal guide to what is going on in the field. It will be welcomed by scholars and students in philosophy and political science, and it will serve as an introduction for readers from outside these fields.